

AGENDA

- Güntner GmbH & Co. KG
- Market & Trends
- Best Practice Examples
- Multiple Heat Source Concept
- Technical Air-Side Considerations
- Conclusion



Güntner GmbH & Co. KG

The Power of Progress



- 90 YEARS OF PROGRESS
 Founded in 1931 in Munich as a refrigeration equipment manufacturer for SO₂, CO₂, NH₃ and water
- We operate across more than 50 office locations and 6 manufacturing plants in Europe, Asia and the Americas.
- We are critical to a wide variety of industries: We power everything from
 - keeping food fresh to
 - providing comfortable indoor temperatures in office buildings,
 - enabling renewable energy production and
 - efficiently empowering heat pumps.





Güntner GmbH & Co. KG

Sustainability – At Our Heart





We are united in the desire to find ways to progress as a society – unified in our search for well-being, prosperity for future generations, and the protection and preservation of our shared home. And we believe it's part of our role to make our industry better – step by step.

WE ALWAYS KEEP THIS COMMITMENT IN MIND

Our manufacturing plants are designed with respect for our nature:

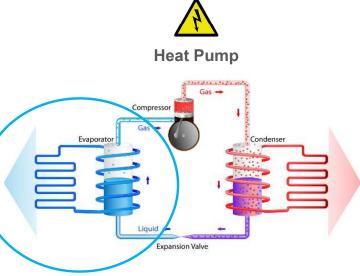
- We use green energy
- We have implemented sustainable water treatments
- Our unique 'planted plant' concept in Sibiu (Romania) is a breakthrough in healthy work environments

Also, all our units operate with the lowest water and energy consumption possible, protecting the world's valuable resources.



Heat Pump







Heat Pump

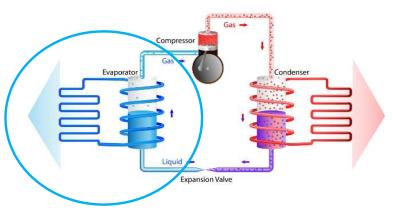
Heat Collectors















Influence Factors



Decarbonization



CO₂ Prize

Supply chain



Independence



Efficiency

Energy Transition

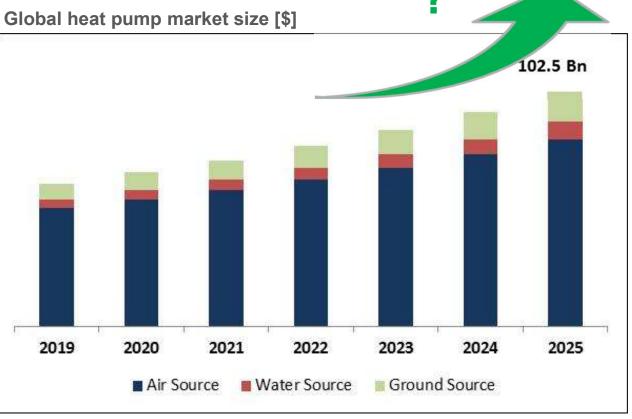




Legislation



Trend



https://www.kbvresearch.com/heat-pump-market/; Year 2019



Trend

Global: IEA "Net Zero by 2050"

	2020	2030	2050
Worldwide stock – million units	180	600	1,800
Heat pumps (electr.) covering heat supply	7%	20%	55%

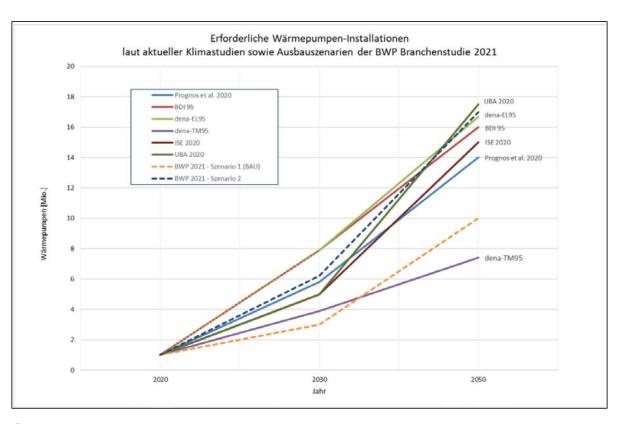
EU: REPowerEU proposal (2021):

Cumulative sum until 2026:

10 million units

Update May 2022:

30 million units until 2030



Germany: Industry survey BWP 2021

https://www.waermepumpe.de/fileadmin/user_upload/waermepumpe/07_Publikationen/Sonstige/2021-04-29_BWP_Roadmap_final.pdf; Year 2021



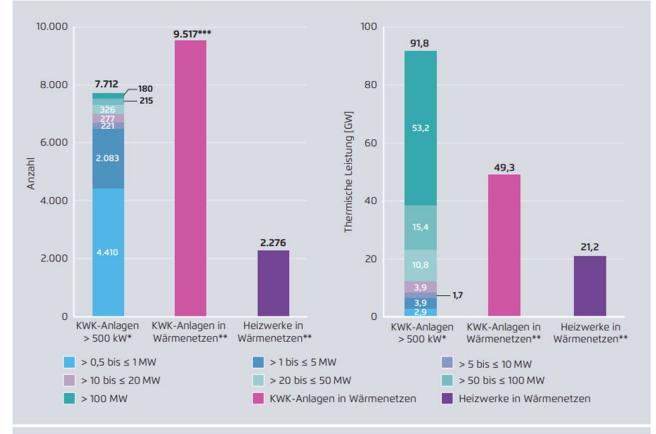
Trend

 Fraunhofer IEG Study on Big Heat Pump Roll-out GER 2023: heating installations most likely to be replaced by 2045

- >6000 x 0.5 MW
- >9000 x 5 MW
- >2000 x 9 MW
- >1200 x 10...>100 MW

Anzahl und thermische Leistung von KWK-Anlagen größer 500 kW sowie von KWK-Anlagen und Heizwerken in Wärmenetzen

Abbildung 3



Fraunhofer IEG basierend auf * BNetzA (2023a), ** AGFW (2022). *** enthält Mehrfachzählungen, soweit in Heizwerken mehrere Energieträger eingesetzt wurden



Supermarket and Commercial Refrigeration

Sectors







District Heating



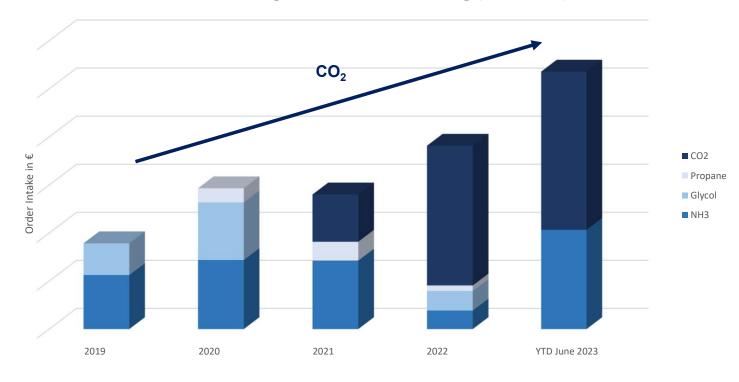
Buildings





Trend – Refrigerants District Heating

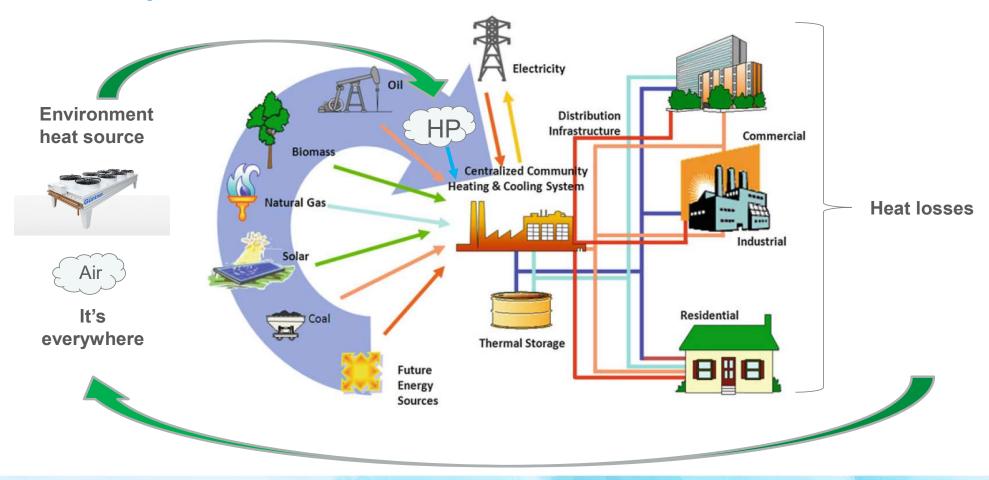
Trend – Refrigerants District Heating (Denmark)



Güntner GmbH & Co. KG



District Heating





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>40 Years Heat Exchangers for Heat Pumps



LIEFERP Production line -Werk Germering - (bei München) Axialkondensato Radialkondens Glykolrückküh er für NH3 und Gehäuseluftkü Deckenluftkührer für NH3 und F Wandluftkühler ür NH3 und Fr Standluftkühler Wärmepumper Kältemittelverdampfer Rekuperative Wärmerückgewinnungssysteme factory in Germering tubaxial fan type condensers for NH3 and freon centrifugal fan type condensers for NH3 and freon givcol-coolers casing type air coolers for NH3 and freon ceiling-mounted air coolers for NH3 and freon wall-mounted air coolers for NH3 and freon teg-mounted air coolers for NH3 and freon evaporators for heat pumps evaporators and coolers for air conditioning

evaporators for refrigerants

recuperative systems for heat recoverey







NH₃ – Pump Industrial

Dronninglund

- Q_{evap} = 5 MW
- Flat-type
- NH₃ pumped
- 20 pcs; 260 fans





Upcoming:

 NH_3 pump; $Q_{evap} = 21 MW$

- Flat-type
- NH₃ pumped
- · 72 pcs; 864 fans

Faaborg

- Q_{evap} = 8.2 MW
- Flat-type
- NH₃ pumped
- 32 pcs; 320 fans
- Installation in inhabited area -> silent

Smørum

- Q_{collector} = 5.5 MW
- V-shape
- Sec.: Ethylene Glycol / Pri.: NH₃
- 16 pcs; 288 fans
- Designed for best air flow





CO₂ – DX Industrial







HEAT PUMPS POWERED BY GÜNTNER

https://www.linkedin.com/company/fenagy/posts/?feedView=al

$CO_2 - DX$;

- $Q_{evap} = 0.4 \text{ MW} / 0.8 \text{ MW}$ @dT = 7 K; COP = 3.3
- $T_{W; \text{ supply}} = 40 \, ^{\circ}\text{C} \rightarrow 70 \, ^{\circ}\text{C}$
- 4x Flat-type, each
- Warm glycol defrost
- Fast installation (extra long feet)



CO₂ – DX Industrial

Combination of multiple heat sources for optimal usage of regenerative energy





Project specific installation layout for optimum air flow behaviour

Project monitoring by customer → full transparency





CO₂ – DX Industrial







HEAT PUMPS POWERED BY GÜNTNER

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CO₂ – DX BIG Projects







https://www.linkedin.com/company/fenagy/posts





CO₂ – DX Commercial



Sandwich-Design: Gas cooler + heat pump evaporator on top

- Operation of GC and evap. at same time (while reusing heat)
- Independent circuits
- Independent fin spacings



One-Coil-Design: Gas cooler + heat pump evaporator using same coil

- Highest efficiency + cost effectiveness using the whole HX surface for both operations
- Defrost effectively integrated via HG
- 120/130 bar design



Hotel Norway; Glycol; Q_{abs.} = 180 kW @dT = 8 K

Cubic

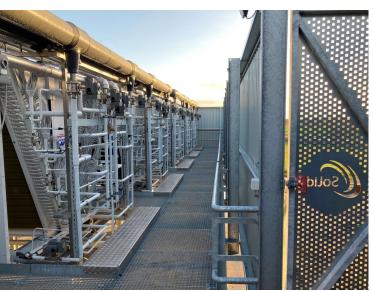
- Perfect for cold ambient air
- Highest defrost efficiency and
- Long operating periods
- Wind-, snow-, rain-proof

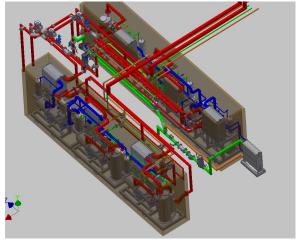


Propane – DX Industrial

Løgstrup District Heating

- Q_{heat} = 2.5 MW
- Propane DX
- V-shape
- HG defrost





https://www.hp-summit.de/de/events/vortrag/air-source-heat-pump-for-district-heating-with-hc-case-study-by-frascold-27-/768167#top; Solid Energy



Project analysis from 2020:

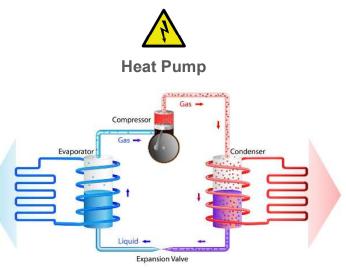
- $SCOP_{HP} = 3.14$
- @ T_W = 36 °C/70 °C
- Heat production = 11,716 MWh
- Natural gas savings* = 795,516 €
- ROI** = 4 years

* 67.9 €/MWh gas "Socio-economic calculation assumptions" – 2020.ens.dk ** list prizes



Heat Source with Nat. Ref.





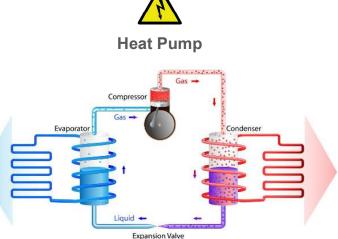




Heat Source with Nat. Ref.



Güntner powers already a heat source of > **191 MW** for <u>nat. ref.</u> industrial heat pumps in Denmark (in 2020-2023)





This means with an SCOP of ~3 → 280 MW heat for ~110,000 households

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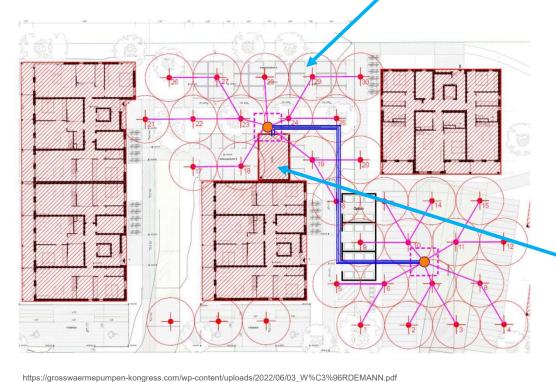
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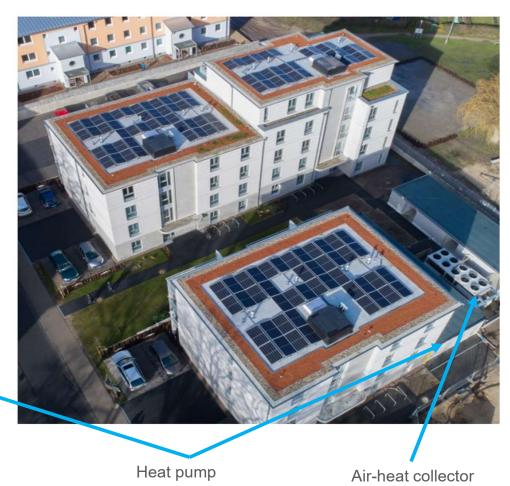


Multiple Heat Source Concept

Space Heating

Geothermal heat collector





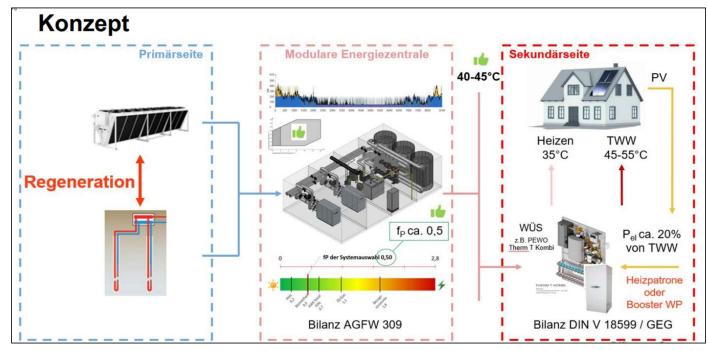


Multiple Heat Source

Space Heating

- Heated living space: 5,348 m²
- $Q_{heat, max} = 240 \text{ kW}$
- Heating energy 320,070 kWh/a
- Boreholes reduction
 ~45 pcs → 30 pcs
- Reduction invest for heat source
 380 k€ → 225 k€





https://grosswaermepumpen-kongress.com/wp-content/uploads/2022/06/03 W%C3%96RDEMANN.pdf

V-shape

- $Q_{collector} = 111 \text{ kW} @ dT = 8 \text{ K}$
- Glycol
- Operation at T_A > 5 °C
- Summer: Regeneration of geothermal probes



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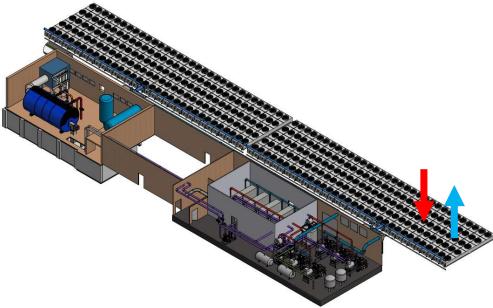
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Technical Air-Side Considerations

Air Circulation – Layout





The layout has an impact on the efficiency of the heat exchangers.

The air flow must be ensured by proper installation, considering:

- Distance among the units
- Height from the ground
- Buildings and walls near the heat exchangers

CFD modelling for

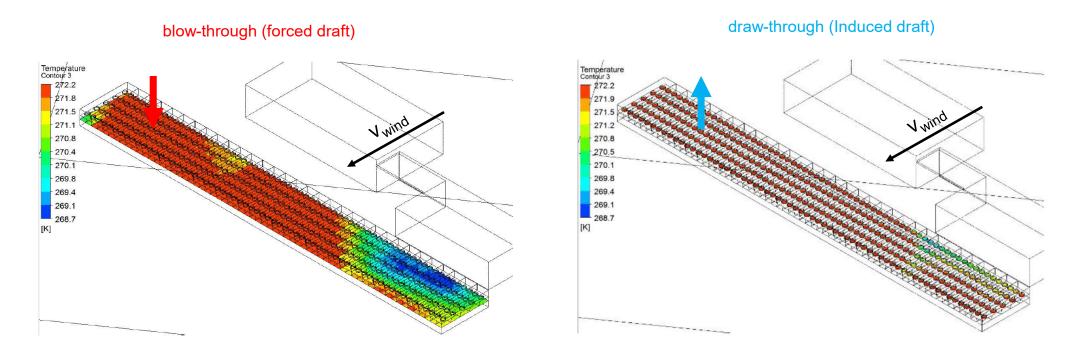
- blow-through (forced draft)
- draw-through (Induced draft)



Technical Air-Side Details

Air Circulation – Layout

The impact of wind on the performance depends on the solution you choose:



Draw-through fans, in most cases, operate more efficiently and reduce air circulation.

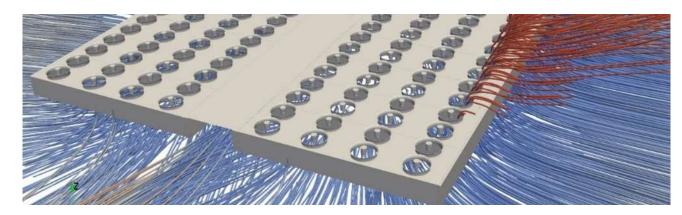


Technical Air-Side Details

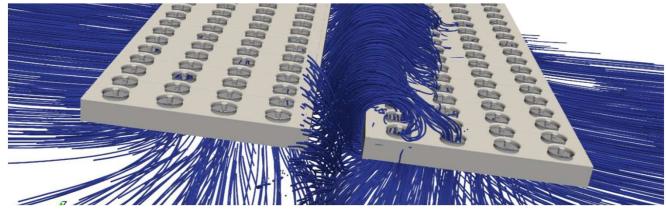
Air Circulation – Open/Closed Gap

CFD analysis demonstrates that, in most cases, closing the gap between the units helps avoiding air circulation between out- and inlet. This ensures the proper operation of the units.

Closed gap



Open gap





Challenges for Air-Side Heat Pumps

Defrost / Icing optimization



air recirculation reduction



Wind factor



Footprint reduction



Sound emission reduction







Conclusion

- The experience in the application is available (+40 years)
- The technology was proven for demanding applications
- The HP market is attractive in the long term (legislation)
- Complex challenges require 'innovative concepts'
- Extremely important to work together on each project from beginning on





For a Sustainable Future

Carbon Dioxide



 CO_2

